



Company Profile

OUR HISTORY

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| Company Name | Excellent Energy International Co., Ltd. (EEI) |
| Business Registration | 0105542011771 |
| Foundation Date | February 15, 1999 |
| Registered Capital | 26 million Baht |
| Office Location | 12 th Floor, Siripinyo Bldg. 475, Sri Ayudhaya Rd., Thanon Phyathai, Rajthevee, Bangkok, THAILAND, 10400 |
| Telephone | +66 (0) 2201 3466 (Auto), +66 (0) 2640 0270 |
| Facsimile | +66 (0) 2201 3465 |
| Website | http://www.eei.co.th |
| E-mail address | marketing@eei.co.th |
| Founders | Founded by Thai leading group of energy and business with Univentures PLC. and U.S.-based Global Energy Partners LLC (Global), and Electric Power Research Institute (EPRI), U.S.A. |



Most of all, EEI is the first and the only one ESCO which achieved ESCO Pilot Project in Energy Conservation, with the support from Thai Government and World Bank since 1999.

EEI acquired the ESCO Excellence Award 2009-2013 from the Federation of Thai Industries (FTI) supported by Department of Alternative Energy Development and Efficiency (DEDE). These are the 5 consecutive years in a row for EEI.



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OUR BUSINESS

Excellent Energy International Co., Ltd. (EEI) is an Energy Service Company (ESCO), providing completely Development and Energy Efficiency Management Services. **EEI** has a comprehensive expertise in Cogeneration power plant, and also service of energy conservation project which supports all industrial types as well as office buildings. **EEI's** responsibilities are energy audit, project design and management, funding, installation control, until measurement and verification (M&V).

EEI also guarantees on the energy saving performance, investment, and all costs along the beginning to payback period. In case of the energy saving performance is not complied with the guaranteed, we will reimburse the deficit saving. Therefore, the previous statements can reassure that the Entrepreneur/Investor will be earned the *Maximum Profit* as well as *Technical Risk Free Solution*.

EEI promptly performs with professional teams who have a comprehensive expertise in any fields, including selecting appropriate proven-technology sourcing from all over the world.

EEI has been supported by leading Thai and international organizations, such as **Electric Power Research Institute (EPRI)** – the U.S. largest researcher in science and technology; **Global Energy Partners LLC (Global)** – the U.S.-based engineering consulting company; and **Univentures PLC.** – the large-scaled investment consulting public company in Thailand. Furthermore, **EEI** has been acknowledged by the leading Asian financial and funds institutes, such as ADB and JBIC. Accordingly, **EEI** has been getting a well confidence and reliance by various types of business/industry to develop and completely manage and monitor many great/large projects consistently.



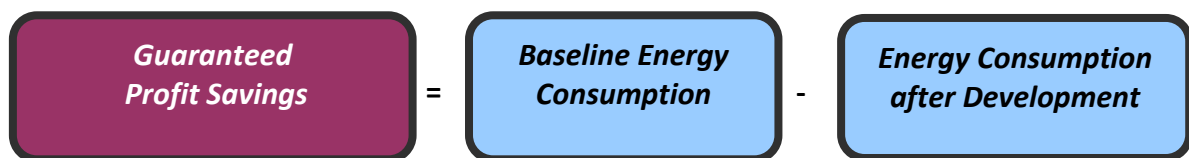
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OUR SERVICES

EEI's services are sectioned into 4 types:

1. ESCO Performance Guarantee Service

: The complete solution project management service – energy audit, project design and management, support in financing, bidding & procurement, construction and installation supervision, until measurement and verification (M&V) with performance guarantee service, also responsible to reimburse the deficit saving as the performance guarantee target.



2. Project Management Consultancy/Owner Engineer/Project Advisory

: The complete solution project management service – energy audit, project design and management, support in financing, bidding & procurement, construction and installation control, until measurement and verification (M&V) and also provide consulting for investment.

3. Independent Engineer/Lender Engineer

: Comprehensively review on technical integrity of the Project and the suitability of technical, financial, environmental and commercial aspects. Review the quality and progress of construction phase, successful commissioning and operation phase as well as provide useful recommendation for both Lenders and Project Owner to prevent or rectify any negative impact to the project.



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4. Energy Management Information System (EMIS)

: The overall effort of one facility in committing to reduce its energy usage through EMIS covering both hardware and software supported by EEI energy management expertise to provide real-time monitoring on energy consumption characteristic (24 hours a day) then analyze its behavior. EMIS would be the tool to achieve the energy efficiency at the optimal energy consumption and operating cost for the whole organization.

OUR SPECIAL EXPERTISE

EEI always offers the highest quality and technology services in the project management which provides all types of industrial by analyzing overall system properly, such as the followings:

- ✓ Cogeneration System (Natural Gas, Biomass, Coal)
- ✓ Renewable Power Plant
- ✓ Solar Power Plant
- ✓ Waste to Energy, Waste Heat Recovery to Energy System
- ✓ Boiler System
- ✓ Energy Management Information System : EMIS
- ✓ Steam Management System : SMS



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INVESTMENT AND GUARANTEE

There are 2 investment options:

1. Investment provided by Client
2. Investment provided by Investor and/or Client

All of the above options, **EI** is in a role of project developer and manager with performance savings guarantee.

GUARANTEE OPTIONS

Entrepreneur/investor will be guaranteed by **EI**, whether the energy saving performance is adequate to payback investment cost, including the interest.

In case the actual energy savings is lower than the guaranteed savings as written in the agreement, **EI** will responsible to the deficit savings. On the other hand, if the actual energy saving is higher than the guaranteed savings as written the agreement, the shared savings will be shared to **EI** and the entrepreneur/investor in the agreed proportionate.

There are 2 options, depended on type of investment:

1.1 Guaranteed Savings Option

Provided that the investment provided by the Entrepreneur with the savings are guaranteed by **EI**; after the project has been operated with noncompliant saving guarantee, **EI** will responsible to reimburse the deficit savings as the guarantee savings performance.



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1.2 Shared Savings Option

In terms the investment is provided by Investor or Co-Investor (Client and Investor), the energy savings will be shared in agreed proportionate. In case the actual energy savings is lower than the guarantee savings as the agreement, **EI** will responsible to the deficit savings. Anyhow, in the end of project period, Entrepreneur will be owned the project right completely.

| Responsibility on Investment/Guarantee | 1.1 Guaranteed Savings Option | 1.2 Shared Savings Option |
|--|-------------------------------|---------------------------|
| Investment | Client | Investor and/or Client |
| Guarantee | EI | EI |



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OUR CLIENTS



...And Much More.